



S Jones Containers launches new Hire to Buy option to support growing UK self storage market

Shipping container hire, sales and conversion specialist, S Jones Containers has introduced a new Hire to Buy purchase option in response to continued economic pressures facing UK businesses, offering its customers greater financial flexibility and supporting the growing self-storage market.

The new Hire to Buy purchase model allows customers to begin with a standard hire agreement and later purchase the unit outright if required, with all hire fees deducted from the final purchase price. S Jones Containers' specialist conversions division also offers a range of finance solutions through its partnership with Approved Business Finance. By integrating finance into the conversion workflow, operators can keep projects on track while also preserving cash flow and keeping capital free for other priorities.

Glen Wills, Head of Sales at S Jones Containers said: "We appreciate that market conditions continue to be

challenging making it an economically difficult time for our customers. At the same time, we're also seeing a trend for landowners setting up new self-storage facilities to diversify their revenue streams. Our Hire to Buy option offers customers a low-risk way to test the waters without committing to investing in a full purchase upfront. We can offer flexible hire terms and competitive pricing, together with our buy-back service and our teams are always on hand to help our customers whatever their storage requirements are."

To support the growing number of new self-storage micro-operators including farmers, golf clubs and holiday park owners, in recent years S Jones Containers has developed its StoragePro service. This full turnkey service covers all the practical aspects of the initial site set up including choosing the right container mix, considering the placement of the units, and on-site security arrangements.

The company also operates a mobile container repair service, covering the whole of Great Britain, to extend the life of shipping containers, ensuring they are fully compliant with industry regulations. Its dedicated team carries out a full range of repairs including security lock replacement, container door, floor or side panel repair and leak repairs as well as application of its ClearRestore® solution to restore the colour and vibrancy of existing container paintwork while shielding treated surfaces from UV rays.

S Jones Containers supplies new (single trip) and used 10ft, 20ft, 30ft and 40ft container units which are available for immediate hire with fast nationwide delivery. All units are manufactured from Corten steel, also known as weathering steel, which is designed for strength and corrosion resistance, making them ideal for businesses looking for robust, secure storage.

S Jones Containers' buy-back value depends on the condition and age of the container, as well as prevailing second-hand market prices and transport considerations.

For more information about S Jones Containers, please visit: <https://www.sjonescontainers.co.uk/>